

Place of Taste Ltd

BUSINESS PROPOSAL FOR INTERNATIONAL TOUR PARTNERS

Group Dining, Catering & Special Event
Packages in Glasgow, Scotland



Details

108 Elderslie street,
Glasgow, G3 7AR
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EXECUTIVE SUMMARY

As Glasgow evolves into one of Europe's most vibrant cultural and culinary destinations, high-quality group dining and hospitality experiences are in growing demand. Our company proudly offers three distinctive venues—each located in Glasgow's dynamic West End—perfectly suited to host international tour groups seeking authentic food, seamless service, and memorable cultural experiences.

We invite global tour operators to partner with us and enhance their Glasgow itineraries with curated dining packages, private venue options, entertainment add-ons, and flexible catering solutions.

OUR VENUES



The Kitchen – Indian street food & traditional Indian cuisine (up to 30 guests)



91B Private Venue – Scottish & modern cuisine, afternoon tea, private dining (up to 80 guests)



Cubatas Tapas Bar – Spanish & Mediterranean tapas experience (up to 50 guests, plus outdoor seating)

Each venue brings its own atmosphere, culinary identity, and group-focused services—making us an ideal hospitality partner for multicultural and multi-interest tours.

SPECIALISED GROUP PACKAGES

01

The Kitchen - “Authentic Indian Street Food Journey”

Capacity: Up to 30 guests

Location: Central Glasgow West End

Cuisine: Traditional Indian cooking & Indian street food

Setting: Vibrant, quirky, relaxed

Overview

The Kitchen offers a unique, flavour-rich introduction to Glasgow’s multicultural food scene. Its warm, colourful ambience makes it perfect for small groups seeking a casual yet culturally immersive dining experience.

What This Package Includes

- Private or semi-private dining for up to 30 people
- Authentic Indian street food feast (customisable menus)
- Traditional tiffin-style service – ideal for tour groups exploring the city
- In-house catering with vegetarian, vegan, halal and gluten-free options
- Welcome soft drinks or chai station
- Quick service options for groups on tight touring schedules

Ideal For

- Cultural or heritage tours
- Student group
- Food-focused travel itineraries

SPECIALISED GROUP PACKAGES

02

91B Private Venue – “Private Scottish Dining Experience”

Capacity: Up to 80 seated guests

Location: West End, minutes from Hydro, SEC Centre

Cuisine: Scottish & Modern dining, with optional Afternoon Tea

Setting: Exclusive, private, atmospheric

Overview

91B Private Venue is a hidden gem designed for larger groups seeking exclusive use of a stylish private dining space. Ideally located near major event arenas and cultural landmarks, this venue is perfect for pre-concert dinners, tour gatherings and private events.

What This Package Includes

- Exclusive private hire for up to 80 guests
- Scottish & Modern multi-course menus
- Optional Scottish Afternoon Tea experience
- Fully licensed bar with curated drinks packages
- Entertainment options including live music
- Customisable room layout for dinners, receptions or presentations

Ideal For

- International tour operators seeking unique dining
- Cultural tours wanting a Scottish food experience
- Event or concert groups attending nearby Hydro/SEC shows
- University-related delegations, academic tours and conferences

SPECIALISED GROUP PACKAGES

03

Cubatas Tapas Bar – “Taste of Spain in Glasgow”

Capacity: Up to 50 guests (indoor) + outdoor seating

Location: West End, walking distance to Glasgow City Centre

Cuisine: Spanish & Mediterranean tapas

Setting: Cosy, warm, sunny Mediterranean atmosphere

Overview

Cubatas brings a slice of Spain to Glasgow. Known for its relaxed ambience, sharing plates and authentic flavours, it is an ideal choice for groups wanting a lively and social dining experience.

What This Package Includes

- Private or group bookings up to 50 people
- Authentic Spanish & Mediterranean tapas served sharing-style
- Fully licensed bar with sangria packages, wine flights and cocktails
- Optional outdoor seating for private functions (weather-permitting)
- Set menus for groups designed for fast, coordinated service
- Vegetarian & gluten-free options available

Ideal For

- European tour groups seeking familiar flavours
- Corporate groups wanting a fun and interactive meal
- Budget-friendly group dining
- Travelers wanting a warm, holiday-style atmosphere

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WHY PARTNER WITH US?

- **Prime West End Locations**

All venues are located near major hotels, transport links, tourist attractions and event hubs.

- **Flexible Group Options**

Small groups to large multi-coach tours are easily accommodated across our three-venue network.

- **Diverse Culinary Experiences**

Indian, Scottish, Modern, Spanish and Mediterranean cuisine—all within one partnership.

- **Competitive Pricing**

We offer variety of packages suitable to all budgets.



EFFICIENT TOUR OPERATORS

- Fast group service
- Pre-set menus
- Dietary-friendly options
- Transparent and flexible pricing
- Dedicated group booking manager



NEXT STEPS



We would be delighted to discuss custom itineraries, specialised packages that would fit well for your individual group, partner rates and potential future agreements

ADDITIONAL DETAILS

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